

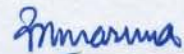
EXPRESSION OF INTEREST (EOI) FOR EMPANELMENT OF FIRMS FOR THE SUPPLY OF PESTICIDES (FUNGICIDES, INSECTICIDES AND ACARICIDES) IN HIMACHAL PRADESH.



**Directorate of Horticulture
Navbahar, Shimla-171002
Himachal Pradesh
Tel: - 0177-2842390
Fax: -0177-2842389
Email: - horticul-hp@nic.in**

Expression of Interest

Online Expression of Interests (EOIs) are hereby invited by **Director of Horticulture Navbahar, Shimla-2, HP** through e-tendering in two cover system from eligible and qualified original manufacturers for the empanelment of firms for the supply of PESTICIDES (FUNGICIDES, INSECTICIDES AND ACARICIDES) in Himachal Pradesh. The EOI required to be submitted online through **hptenders.gov.in**. The last date for the submission of EOI will be **23.04.2021 at 2.00 PM**. Other details can be seen in the EOI document. The bidders are expected to examine all instructions, forms, terms and conditions and other details in the EOI document carefully. Failure to furnish complete information as mentioned in the EOI document or submission of a proposal not substantially responsive to the EOI document in every respect will be at the Bidder's risk and may result in rejection of the proposal.



Director of Horticulture,
Navbahar, Shimla-2.
Himachal Pradesh.

Introduction and Background of the Scheme

Horticulture is one of the main avocation of the farmers of Himachal Pradesh and present total area under Horticulture is 2,33,300 Ha. Apple constitutes major predominant fruit crop of the State having an area of 1,14,144 Ha. and the State has earned its name as “**Apple State**” of the country. The area under fruit crops is continuously increasing due to the twin facility of roads & irrigation. The orchardists of the state are paying more attention for the production of disease free fruit crops by adopting the recommendations given in the spray schedule(s) devised by the Horticulture Department. The Department of Horticulture is arranging timely supply of pesticides to the farmers of the State through 354 Plant Production Centers, as per the budget availability. At present approximately 1500-2000 MT pesticides are used by the farmers as foliar spray on fruit crops out of which 70% quantity is used for the control of various pests and disease at different stages of growth of apple crop.

At present, the Department of Horticulture is procuring and supplying approximately 350 MT/KL of pesticides amounting to INR 18.50 Crores every year. Pesticides purchased by the Department are supplied on subsidized rates to the farmers since 1980's and every year funds amounting to INR. 5.00-7.00 Crores are spent on subsidy being given to the farmers of State by the Govt.

The Department of Horticulture, HP is not in a position to meet out 100% demand of pesticides of the farmers to control various pests of fruit crops in the State. Some pesticides are purchased by the farmers from the local private pesticides dealers/distributors.

In this regard, the proposal for providing subsidy directly to the orchardists of the State on purchase of pesticides for the control of various pests and diseases of fruit crops by the Department of Horticulture, HP has been approved by the Govt. and would be implemented from the next financial year i.e. 2021-22. By implementation of DBT on pesticides, the mechanism of transferring subsidies directly to the farmers through their bank accounts will bring efficiency, effectiveness, transparency and accountability in the Government system as well and will give liberty to the farmers to purchase pesticides of their choice from the market as per the Spray Schedule(s) and thus maintaining the uniformity in price of pesticides throughout the State.

For implementing the DBT on pesticides, area under fruit crops is kept into consideration so that max number marginal farmers would be benefited. Therefore, a subsidy to the tune of INR 4000/- maximum or 50% of the cost wherever is less per hectare for temperate fruits and INR 2000/- maximum or 50% of the cost whichever is less per hectare for sub-tropical fruits will be provided to the farmers for maximum one-hectare area /farmer/year on the pesticides recommended in the Spray Schedule(s) so as to cover maximum number of small and marginal farmers.

Scope of Work

The Department of Horticulture, Himachal Pradesh desires to empanel the firms for the financial year 2021-22 to provide **Pesticides (Fungicides, Insecticides and Acaricides)** to the farmers across all districts of Himachal Pradesh with the objective to see that farmers get specified product having best quality at uniform price throughout the State. The firms are required to supply the pesticides to the farmers as per the recommended specification(s) as given in the spray schedule(s) devised by the department.

The detail of specifications of pesticides (fungicides, insecticides and acaricides to be provided to the farmers are as given below:

S.No.	General Description/Specifications	Packing	Delivery Location
(A) Insecticides			All districts of Himachal Pradesh
1	Chlorpyriphos 20EC	500 ml/1000ml	
2	Malathion 50 EC	250 ml/500ml	
3	Monocrotophos 36 EC	250 ml/500ml	
4	Imidacloprid 17.8 SL	100 ml/500ml	
5	Dimethoate 30 EC	250 ml/500ml	
6	Oxydemeton Methyl 25% EC	250 ml//500ml	
7	Thiachloprid 21.7 % SC	100 ml/500ml	
(B) Fungicides			
1	Carbendazim 50 WP	100 gm/500gm	
2	Captan 50 WP	500 gm/1000gm	
3	Copper Oxychloride 50 WP	500 gm/1000gm	
4	Dodine 65 WP	100 gm/500gm	
5	Difenoconazole 25 EC	50 ml/100 ml/250ml	
6	Hexaconazole 5 EC	100 ml/250ml	
7	Mancozeb 75 WP	500 gm//1000gm	
8	Myclobutanil 10 WP	100 gm/500gm	
9	Propineb 70 WP	500 gm/1000gm	
10	Thiophanate methyl 70 WP	100 gm/500gm	
11	Zineb 75 WP	500 gm/1000gm	
12	Ziram 27% SC	1000ml	
13	Ziram 80% WP	1000 gm	
14	Carbendazim 12%+Mancozeb 63% WP	500 gm/1000 gm	

15	Flusilazole 40% EC	50 ml/100 ml	
16	Carbendazim 25% + Flusilazole 12.5% SL	250 ml/500ml	
17	Wettable Sulphur 80 WP	1000 gm	
18	Metiram 55% + Pyraclostrobin 5% WG	200 gm/ 500gm	
19	Tebuconazole 50% + Trifloxystrobin 25% WG	100 gm/500gm	
20	Tebuconazole 8% + Captan 32% SC	500 ml/1000ml	
21	Boscalid 25.2% + Pyraclostrobin 12.8% w/w WG	50 gm/100gm	
22	Metrafenone 500 g/l SC	50 ml/100 ml/500ml	
23	Fluxapyroxad 75 g/l + Difenconazole 50 g/l SC	100 ml/500ml	
24	Fluxapyroxad 250 g/l + Pyraclostrobin 250 g/l 500 SC	50ml/100 ml/500ml	
25	Streptocycline Sulphate 90% + Tetracycline Hydrochloride 10% W/W	6 gm	
(C) Acaricides			
1	Fenazaquin 10 EC	100 ml/250ml	
2	Hexythiazox 5.45 %	250 ml/500 ml	
3	Spiromesifen 22.9 % SC	100 ml/250ml	
4	Propargite 57 EC	250 ml/500ml	

SCHEDULE FOR SUBMISSION OF EOI

Name: - Empanelment of manufacturers of Pesticides (**Fungicides, Insecticides and Acaricides**) for the financial year 2021-22.

S.No.	Activity	Date & Time
1	Name of the Department /Authority	Director of Horticulture, Navbahar, Shimla, Himachal Pradesh-171002.
2	Date of online Publication and download start date	27th March 2021
3	Starting date submission of bid	31st March 2021
4	Last date for submission of EOI Proposal (physical)	23rd April 2021 till 2.00 PM
5	Technical proposal opening date & time	23rd April 2021 at 3.30 PM
6	EOI Fees and other related documents submission address	Director of Horticulture, Navbahar, Shimla, Himachal Pradesh-171002.
7	Price offer opening date & time	Will be decided after technical evaluation is completed.
8	EOI Earnest Money	Earnest money amounting to INR 1,00,000 (One Lac.) in the form of FDR duly pledged in the favor of Director of Horticulture should be submitted along with the EOI document fee before the deadline for submission of EOI.
9	EOI document fee	INR 5,000 (Five Thousand only) in the form of Demand Draft from any Nationalized Bank.
10	EOI Fee payable to	Director of Horticulture, Navbahar, Shimla-2, HP.
11	Joint venture	Not allowed.
12	EOI currency setting	Indian Rupees Only (INR).

Note: -

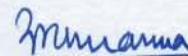
- ✓ Please refer all queries and correspondence to the Director of Horticulture, Himachal Pradesh, at Directorate of Horticulture, Navbahar, Shimla-2 or Phone No. 0177-2842390 or email id:- horticul-hp@nic.in.
- ✓ If the office of the Director of Horticulture happens to be closed on the day of receipt of the EOI as specified, the EOI will be received and opened on the next working day on opening of the office up to the same time and in the same venue.
- ✓ **EOI document submitted without fee will summarily be rejected.**
- **Clarification and Amendments:**
 - ✓ If the Purchaser receives any request for clarification of this EOI Document, it will be uploaded online in response together with any amendment to this document, on the e-procurement portal for information of all Bidders. Bidders should check on the e-procurement system, for any amendments to the terms and conditions and will be the part of EOI.
 - ✓ If any of the bidders have any objection with regards to the terms and condition of the EOI, the same may be pointed out within 10 days of the issuance of EOI document.
 - ✓ The Purchaser will respond to any request for clarification, provided that such request is received no later than ten (10) days prior to the deadline for submission of bids.

General Instruction(s) to the Bidders

The EOI is to be submitted in the manner prescribed below. All information as detailed below is to be submitted online. The bank draft detail of EOI processing fee should be in technical envelopes and original draft should be provided to this office physically.

1. The manufacturer can download the EOI document free of cost from the website, but will need to submit the EOI document online along with the Demand draft detail.
2. EOI document fee shall have to be paid as stated in the Notice Inviting Tender Section.
3. The manufacturers shall submit their best possible price offer in electronic format only on website **hptenders.gov.in**. after digitally signing the same. No offer in physical form will be accepted and any offer if received will be outright rejected. Also, any reference of the price, quotes etc. in physical submission shall results in rejection of the offer of the agency.
4. Products offered should be strictly as per specification mentioned in his EOI Document. Please spell out any unavoidable deviations, article-wise, in your proposal under the heading "Deviations".
5. Only manufacturer is allowed to participate in this EOI exercise provided their product registered under the Insecticides Act 1968 and its latest amendments by Central Insecticide Board and Registration Committee.
6. No dealers or traders are allowed to participate in this EOI process. The manufacturer shall issue power of attorney as per Format -8.
7. For pesticides products (**Fungicides, Insecticides and Acaricides**) all rules and regulations for products specifications, quality standards, manufacturing process and packing should be as per CIB & RC and its latest amendments published during the period of empanelment. It shall be followed by the manufacturer strictly. Manufacturer shall be solely responsible for any liability arising on non-conformity of above rules and regulations.
8. The manufacturer should upload separate Technical and Financial Bid in online tendering process.
9. The manufacturer should quote rates for supply of the pesticides for all the districts of Himachal Pradesh.
10. Bidders are required to bring the samples of pesticides at the time of opening of EOI.
11. The authority is not responsible for non-payment of goods supplied to the authorized dealers. Further, the authority is not liable to pay/compensate for any damage that may arise from manufacturer-dealer relation/situations etc. authority does not guarantee purchase of the any quantities to the empanelled manufacturers.

12. The financial offer will be FOR basis in all Districts of Himachal Pradesh.
13. If required, the authority may conduct physical inspection of the manufacturing facility/sample of the product supplied.
14. The authority has right to disengage of the manufacturer if it is found that product supplied by the manufacturer is not as per specification laid down by CIB & RC.
15. The manufacturer shall have to submit the renewed license to the authority as and when it gets invalid during the period of empanelment.
16. Firms submitting valid manufacturing license from Director of Agriculture from respective State Government for all offered products are eligible to participate in this EOI.
17. Any communication regarding EOI can be entertained over telephone, through mail or in person.



Director of Horticulture
Navbahar, Shimla-2
Himachal Pradesh

Qualification Criteria

Following will be the minimum pre-qualification criteria. Each eligible bidder should possess all the following pre-qualification criteria. Responses not meeting the minimum pre-qualification criteria will be rejected and will not be evaluated.

S. No.	Pre-qualification criteria	Supporting compliance Documents
1	The applicant shall be a public sector undertaking/public/private entrepreneurs/agencies/Manufactures.	Copy of Certificate to this effect to be provided.
2	The firm should be in the business of providing similar goods for at least 05 years as on 03/03/2021.	Copy of Certificate /documents to this effect to be provided.
3	The Bidder has to be profitable and should not have incurred loss in the last 05 consecutive Financial Years (FY 2016-17, 2017-18, 2018-19, 2019-20 & 2020-21).	Annexure-4 to be certified & validated by Chartered Accountant (CA) of the bidder's organization.
4	Turnover for the last five (05) years should be 2.5 crores annually.	Annexure -4 to be certified & validated by Chartered Accountant (CA) of the bidder's organization.
5	The firm should not be blacklisted by any Central Govt./ State Govt./ PSU/ Govt. Bodies.	Certificate signed by the Authorized signatory.
6	The firm should be registered with Central Insecticide Board & RC.	Attested copy of Registration Certificate issued by the Central Insecticide Board & RC alongwith the approved leaflet/Bio-efficacy claims
7.	The firm should have its products tested by University of Horticulture & Forestry, Nauni, Distt. Solan, HP.	Attested copy of University of Horticulture & Forestry, Nauni, Distt. Solan, HP for the items quoted in the EOI.
8	PAN No. /GST/Service Tax Registration Certificate.	Copy of Certificate to be enclosed.

The expression of interest is to be submitted in the manner prescribed below. All information as detailed below is required to be submitted online separately technical and financial.

1. Applicant's Expression of Interest as per Format-1.
2. Organization details as per Format-2.
3. Experience of the organization as per Format-3.
4. Financial strength of the Public Sector Undertakings/Public/Private Entrepreneurs/Agencies as per Format-4.
5. Additional information as per Format-5.
6. Declaration as per Format-6.
7. Bill of Quantities as per Format-7.
8. General Performa for power of Attorney (if applicable) (Form 8).

Evaluation Criteria and Method of Evaluation

- ✓ Screening of EOI shall be carried out as per eligibility conditions mentioned in this document and based on verification of testimonials submitted,
- ✓ EOI will be evaluated for short listing inter-alia based on their past experience of handling similar type of project, financial strength of firm and presentation / proposal to the selection committee whose decision will be final.
- ✓ Decision of the committee will be final & the same cannot be challenged at any forum thereafter.

SELECTION PROCESS

- ✓ The interested manufacturer shall submit its technical proposal of EOI as per Annexure- 1, 2, 3, 4, 5, 6, 7 and 8 (if applicable).
- ✓ Incomplete information in Technical proposal will lead to disqualification of the manufacturer for this exercise.
- ✓ To safeguard the interest of farmer, the authority on behalf of farmer, is asking the manufacturer to submit their best possible price offer for the specified minimum quality and specification of product
- ✓ The price offer should be uniform across the State for a specified product as described in this document.
- ✓ The price offer of only those manufacturers will be opened who will be declared eligible at the end of technical scrutiny.
- ✓ A list of selected manufacturers along with the best price discovered will be prepared and published.

PRICE OFFER

- ✓ The price offer should cover all applicable taxes and at FOR dealer's place.
- ✓ The manufacturer can offer price for their various sizes of packing sold in the market as applicable to particular product given in Annexure-1.
- ✓ The price offer should be valid up to 31-03-2022. The price offer should be given online only as per the format given at Annexure-7. Any mention of price offer in the physical form of EOI will be liable for rejection of entire EOI.
- ✓ Authority reserves the right to seek clarification/ justification/negotiation from the manufacturer on the price offer in case Authority deems it necessary. Based on the justification provided by the manufacturer, if Authority feels that the price offer is unrealistic/ unfeasible for the product of this nature, Authority reserves the right to reject the said price offer. The manufacturer shall be governed by the decision of Authority.

Performance Security

- ✓ The Empaneled manufacturer shall submit a Performance Security of INR (5.0 Lakh) in the form of FDR in favor of Director of Horticulture, Navbahar, Shimla-2 on **successful selection of empanelment**. The performance security shall be appropriated against breach of the terms and condition of this EOI document. The FDR shall be for a period of empanelment and it should be from Nationalized Bank only.

Conflict of Interest

- ✓ Where there is any indication that a conflict of interest exists or may arise, it shall be the responsibility of the Bidders to inform the Director of Horticulture, Himachal Pradesh detailing the conflict in writing as an attachment to this bid.
- ✓ The Secretary of Horticulture, Himachal Pradesh will be the final arbiter in cases of potential conflicts of interest. Failure to notify Director of Horticulture, Himachal Pradesh of any potential conflict of interest will invalidate any verbal or written agreement.

Conditions under which EOI is issued

The EOI is not an offer and is issued with no commitment. The Director of Horticulture, Himachal Pradesh reserves the right to withdraw EOI and / or very any part thereof at any stage. He further reserves the right in disqualify any bidder, should it be so necessary at any stage without assigning any reason whatsoever.

Annexure 1

Applicant's Expression of Interest

This is to be furnished in the letter head of the organization

To

Director of Horticulture,
Himachal Pradesh, Navbahar, Shimla-2

Subject: - Submission of Expression of Interest for empanelment of firms for the supply of Pesticides (Fungicides, Insecticides and Acaricides) in Himachal Pradesh”.

Sir,

In response to the invitation for Expression of Interest (EOI) published on _____ for the above purpose, we would like to express interest to carry out the above proposed task. As instructed, please find attached two sets of the following documents in separately sealed envelopes.

1. Organizational Details (Annexure-2).
2. Experience in related fields (Annexure-3).
3. Financial Strength of the organization (Annexure-4).
4. Additional information (Annexure -5).
5. Declaration (Annexure -6).
6. Bills of Quantities (Annexure -7).
7. Performa for General power of Attorney (Annexure 8).

Yours sincerely

Signature of the applicant
Full Name of the applicant
Stamp_____

Date: -

Encls: As above: -

Annexure-2

This is to be furnished in the letter head of the organization

S. No.	Organization contact details	Particulars
1	Name of the Organization	
2	Main area of business	
3	Public Sector undertakings/ Public /Private Entrepreneurs /Agencies/Original Manufacturer and their authorized agents	
4	Whether certified for quality by ISI (Mandatory for those firms claiming ISI Certification for the item quoted in the EOI.	
5	Promptness in offering after Sales Services, resolving complaints and replacement, if required.	
6	Whether the firm has been blacklisted by any Central Govt./State Govt./PSU/Govt. Bodies/Autonomous? If yes, details thereof	
7	Address of registered office with telephone no and fax.	
8	Contact Person with telephone no and email	

Enclose: -

- 1. Copy of Certificate of incorporation.**
- 2. Copy of Articles of Association in respect of Sr. No 3 above.**
- 3. Undertaking in respect of Sr. no 6 above.**

Signature of the applicant

Full Name of the applicant
Stamp_____

Annexure-3

This is to be furnished in the letter head of the organization

Past experience on supply of similar material (Year wise) for last 5 years.

S. No.	Year	Detail of Item	Quantity	Customer Detail

Signature of the applicant
Full Name of the applicant
Stamp_____

Annexure-4

This is to be furnished in the letter head of the organization

Financial Strength					
S.No.	Financial Year	Whether profitable Yes/No	Net worth of firm	Overall annual turnover (INR in crores)	Annual turnover from sale (INR in crores)
1					
2					
3					
4					
5					
Note: - Auditor's certificate in support of claim is mandatory.					

Signature of the applicant
Full Name of the applicant
Stamp_____

Annexure-5

This is to be furnished in the letter head of the organization

Additional Information		
S.No.	Description	No. of pages

Additional information to support the eligibility (Not more than 2 pages)

Signature of the applicant
Full Name of the applicant
Stamp_____

Annexure-6

This is to be furnished in the letter head of the organization

Declaration
<p>WE hereby confirm that we are interested in “Empanelment for supply of “Pesticides (Fungicides, Insecticides & Acaricides) during the year_____ to the Director of Horticulture, Himachal Pradesh, Navbahar, Shimla-2 All the information provided herewith is genuine and accurate. Authorized Person Signature: - Name and Designation: - Date of Signature</p>

Annexure-7**Bill of Quantity**

This is to be furnished in the letter head of the organization

S. No	General Description/ Specifications	Packing	Unit	Brand Name will be entered by the bidder	Basic Amount In INR	GST%	GST Amt in INR	Total Amount with GST In INR
(A) Insecticides								
1	Chlorpyrifos 20 EC	500 /1000	ml					
2	Malathion 50 EC	250/500	ml					
3	Monocrotophos 36 EC	250 /500	ml					
4	Imidacloprid 17.8 SL	100 /500	ml					
5	Dimethoate 30 EC	250 /500	ml					
6	Oxydemeton Methyl 25% EC	250 /500	ml					
7	Thiachloprid 21.7 % SC	100 /500	ml					
(B) Fungicides								
1	Carbendazim 50 WP	100 /500	gm					
2	Captan 50 WP	500 /1000	gm					
3	Copper Oxychloride 50 WP	500 /1000	gm					
4	Dodine 65 WP	100 /500	gm					
5	Difenoconazole 25 EC	50 /100 /250	ml					
6	Hexaconazole	100 /250	ml					

	5 EC							
7	Mancozeb 75 WP	500 //1000	gm					
8	Myclobutanil 10 WP	100 /500	gm					
9	Propineb 70 WP	500 /1000	gm					
10	Thiophanate methyl 70 WP	100 /500	gm					
11	Zineb 75 WP	500 /1000	gm					
12	Ziram 27% SC	1000	ml					
13	Ziram 80% WP	1000	gm					
14	Carbendazim 12%+ Mancozeb 63% WP	500 /1000	gm					
15	Flusilazole 40% EC	50 /100	ml					
16	Carbendazim 25% + Flusilazole 12.5% SL	250 /500	ml					
17	Wettable Sulphur 80 WP	1000	gm					
18	Metiram 55% + Pyraclostrobin 5% WG	200 / 500	gm					
19	Tebuconazole 50% + Trifloxystrobin 25% WG	100 /500	gm					
20	Tebuconazole 8% + Captan 32% SC	500 /1000	ml					

21	Boscalid 25.2% + Pyraclostrobin 12.8% w/w WG	50 /100	gm					
22	Metrafenone 500 g/l SC	50 /100 /500	ml					
23	Fluxapyroxad 75 g/l + Difenconazole 50 g/l SC	100 /500	ml					
24	Fluxapyroxad 250 g/l + Pyraclostrobin 250 g/l 500 SC	50/100 /500	ml					
25	Streptocycline Sulphate 90% + Tetracycline Hydrochloride 10% W/W	6	gm					
(C) Acaricides								
1	Fenazaquin 10 EC	100 /250	ml					
2	Hexythiazox 5.45 %	250 /500	ml					
3	Spiromesifen 22.9 % SC	100 /250	ml					
4	Propargite 57 EC	250 /500	ml					

Annexure-8

PERFORMA OF GENERAL POWER OF ATTORNEY

(To be signed and executed on judicial stamp paper of INR 100)

Be it known all to whom it concerns that: -

1. Shri/ Smt. _____ S/O _____
Residing at _____

I/We all the partners/Directors/Board Members/ trustees/ Executive Council members/
Leaders of M/S _____ having its registered office at
_____ hereby appoint Sh. _____
S/O _____ residing at _____ as
my/our attorney to act my/our name and on behalf and sign and execute all documents
/agreements binding the firm for all contractual obligations (including reference of cases
to arbitrators) arising out of contracts to be entered into by the
company/corporation/society/trust/firm with the office of

(authority) Directorate of Horticulture, Navbahar, Shimla-2 with its EOI No.
_____ dated _____ for _____ due for opening on
_____.

In short , he is fully authorized to do all, each and everything requisite for the above
purpose concerning M/S _____ and I/We hereby agree to
confirm and ratify his all and every act of this any documents executed by my/ our said
Attorney within the scope of the authority hereby conferred on him including references
of cases to arbitration and the same shall be binding on me/us and my/ our company/
corporation/society/trust/firm as if the same were executed by me/ us individually/jointly.

Witness (with address)

Signature of the partners/Directors/Board

Members Executives/Trustees/Council members